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ICON of the Month
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CENTER GROVE'S MR. BASKETBALL

Trayce Jackson-Davis credits who inspired and
shaped him ... as a player and a person **PAGE 6-7**



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Lt. Michael Wiesman, left, from Greenwood, looks on as a Military Sealift Command SA-330J Puma helicopter delivers supplies from the Dry cargo and ammunition ship USNS Richard E. Byrd (T-AKE 4) to amphibious assault ship USS Boxer (LHD 4) during a vertical replenishment-at-sea. The Boxer Amphibious Ready Group (ARG) and 11th Marine Expeditionary Unit (MEU) are deployed to the U.S. 7th fleet area of operations to support regional stability, reassure partners and allies and maintain a presence to respond to any crisis ranging from humanitarian assistance to contingency operations. (Photo by U.S. Navy photo by Mass Communication Specialist 2nd Class Dale M. Hopkins)

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MEMORIAL
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ICONICbriefs

Johnson County Public Library to close on Independence Day

Holiday closing - Please be advised that all Johnson County Public Library Branches will be closed Thursday, July 4, for Independence Day. All branches will resume regular hours Friday, July 5. Although the library branches are closed, our Virtual Branch (pageafterpage.org/virtual) is always open. Access JCPL's digital collections such as e-books, e-audiobooks, comic books, music, movies and more online with your library card at pageafterpage.org. Please contact Monica Harvey at (317) 738-2957 or mharvey@jcplin.org with any questions. Happy Independence Day!

Shop the Next Friends Book Sale at White River Branch

Book sale - Join us at our White River Branch, July 25-27, for our next Friends of JCPL Book Sale and browse our gently used selection of books, movies, music and more! Ever thought about what happens to all those awesome books, CDs, DVDs and audiobooks when the library doesn't need as many copies anymore? Well, they go home with savvy Johnson County residents who know a great bargain when they hear about one! Sale hours are: Thursday, July 25, 4-8 p.m. (Friends Night); Friday, July 26, 9 a.m.-6 p.m.; and Saturday, July 27, 9 a.m.-5 p.m. (\$5 Bag Day - bags are provided.) We have something for every age and in every genre at great prices! Items may be purchased with cash, check or credit card. Proceeds support the library's literacy initiatives, including: Explore Summer, JCPL's summer learning program; authors at JCPL series; 1,000 Books Before Kindergarten; and innovative and educational library programming year-round! Support the Friends and become a member when you stop by the sale or online at pageafterpage.org/friends. The Friends are part of the Johnson County Public Library Foundation. The White River Branch is located at 1664 Library Blvd. Greenwood 46142. For more information, please contact Monica Harvey at (317) 738-2957 or mharvey@jcplin.org.

HISTORY & ARCHITECTURE



Left, Jerry's Restaurant in Greenwood was a popular place for cruising. | Right, TeePee on the Southside of Indianapolis, home of the popular Cherry 99 drink. (Photos by Jeff Beck)

Remembering days of cruising around Southside restaurants and drive-ins

By Jeff Beck

Remember Jerry's Restaurant and Kitchen Drive-In in Greenwood?

Jerry's Restaurant was located at the intersection of Smith Valley Road and US-31, with Kitchen Drive-In at US-31 and Greenwood Road. Gallons of gasoline were wasted as many local students and recent high school graduates drove around both restaurants looking for friends or just passing the time.

I'm sure local residents were not happy with these drivers cruising around, making U-turns and taking neighborhood shortcuts. Loud mufflers, fast cars and kids just being kids surely bothered the neighbors, especially on Friday and Saturday evenings.

Kitchen Drive-In's requirement was that drivers chose to park at the restaurant, they had to order food and a drink and pay with cash only. There was a menu above the speaker box, where guests made their selection by pressing the button to order; after a short time food and drinks were brought to their cars.

Friends driving around both restaurants would look for classmates or students they knew from other schools while showing off their new cars. Drivers, including myself, were either college students back home for the summer, those who returned from military service, or those working in new careers after high school. They drove high-performance cars, such as the Chevrolet SS Camaro, the Chevelle SS, Nova SS, a Ford Mustang, a

car from the Dodge or Plymouth family or even a Road Runner. The initials of SS were for "super sport" models, meaning high performance engines. I wish we would have kept the high performance cars but lives change with marriage and children (hopefully for the better).

We would drive for hours between Jerry's and the Kitchen Drive-In. We'd go back and forth, just driving in circles, finally securing spots at restaurants and staying there for at least a few hours. The restaurants probably would have appreciated our cars moving along after a shorter amount of time to allow for more guests to purchase food and drinks. The Kitchen Drive-In was noted for a drink called the cherry vanilla root beer. The drink was created by splashing some cherry and vanilla syrups in a cup, and then filling it with root beer.

On occasion, cruisers would travel to the Southside of Indianapolis. There was a Steak 'n Shake at the intersection of Madison and Troy avenues. A couple of blocks north was a restaurant called TeePee. TeePee, similar to Jerry's, had sit-down seating and a curb service. TeePee's had a drink called cherry 99. It was a super sweet concoction with 1 percent coke; the balance was cherry syrup (thus cherry 99).

There was a long drive to the Southside, when few, if any friends would be cruising. A bold adventure was to drive to the Pole drive-in. The Pole was located at the corner of 16th Street and Lafayette Road in Indianapolis. The Pole was definitely a strange

territory for Center Grove-area travelers; we seldom frequented the area. An adventure was still provided by the few driving to Franklin to circle the Steer Restaurant, while looking for old or new friends.

While the young adults enjoying cruising, older adults enjoyed fine dining at a restaurant called Pete Steffey's Restaurant & Banquet Room. Steffey's was home for excellent steaks and seafood with a full bar. China plates, real silverware and a prompt wait staff made this restaurant a special place for locals. Steffey's was used for banquet room meetings, school reunions, dining for high school students prior to attending prom that night and for large groups celebrating special events. Steffey's was the adult gathering place after a board meeting for a drink or two with friends. The restaurant was located on the southwest corner of Smith Valley Road and US-31 in Greenwood.

At my 50th high school reunion, I enjoyed seeing older styles of cars on the road. I am fortunate enough to own one. Those cars were fun to drive; yes, they were very fast! When we met for the reunion, we'd go back to those fond memories by dropping the clutch, burning some rubber and showing off for our friends again.



Jeff Beck is a lifelong Bargersville resident who has a passion for the history of the Center Grove area. He has authored the books, *Bargersville* and *Center Grove: Unveiling the Past*.



A.J. Poynter. (Submitted photo)

THE POYNTER FILE

NAME: A.J. Poynter
SPORT: Baseball
YEAR: 2019 grad
POSITION: 2nd base
EXPERIENCE: Three-year starter
AGE: 18
FAVORITE MOVIE: The Goonies
FAVORITE TV SHOW: Impractical Jokers

HOBBIES/INTERESTS: Playing golf and shopping for clothes, "because I like to dress clean when I go out."
COLLEGE: Plans to study finance at Butler University and attempt to play baseball as a walk-on.
PARENTS: Brandon and Amy Poynter

Bob Rohrman's **INDY**
HONDA

Athlete of the Month

A.J. Poynter

By Rick Morwick

A.J. Poynter was a solid hitter and fleet-footed base runner for the Center Grove High School baseball team.

But his real value was in the field, where few – if any – players in the state matched his defensive excellence.

To put his standout senior season in perspective, Poynter was, well, perfect at second base in 26 starts for the Class 4A Trojans.

"His defensive ability is one of the best I have ever coached at second base," Trojans coach Keith Hatfield said. "His ability to make the correct read on the ball and turn the double play is what sets him apart from other second basemen at the high school level."

A three-year starter, Poynter saved his best for last for the second-ranked Trojans, who finished 23-3 following a first-round sectional upset loss against Johnson County rival Whiteland.

Poynter started all 26 games at second base and committed no errors in 70 fielding attempts. He converted a team-high 51 assists and finished the season with a fielding percentage of 1.000 percent.

Plying his craft with his teammates is what made the season a thrill ride.

"I love getting to turn double plays because everyone likes two outs, and I get to turn it with my shortstop Bryce Eblin, who is committed to Alabama to

play SEC baseball," Poynter said. "I love getting to see my guys on the field every day."

Center Grove baseball is a bit of a family tradition for Poynter, whose father Brandon was a standout player for the Trojans in the early 1990s. He went on to play for Purdue and Butler, and the younger Poynter plans to follow a similar college path.

An honors student, Poynter plans to study finance at Butler University and attempt to play baseball as a walk-on.

"I have played baseball since I was 4 years old, but I first started hitting when I was 2," Poynter said. "I started when (my dad) would throw to me when I was young, and I played T-ball when I was 4."

Now, like his dad, he is an accomplished player who left an indelible mark on the Trojans' program.

Although defense was his primary strength, Poynter also was a productive offensive player. He hit .282 with 20 RBIs, three doubles and a home run for the Trojans, who finished 13-1 in the Metropolitan Interscholastic Conference. He also scored 20 runs and stole three bases.

"A.J. really came on as a leader for us this year," Hatfield said. "He is a really likeable kid, which made it easier for other players to follow his lead. He was a tireless worker in the offseason and never skipped a day. We are going to miss A.J."

Center Grove News Quiz

How well do you know your Center Grove community? Test your current event knowledge each month with a little Q&A!



1 Which neighborhood in Indianapolis did Yasha Persson begin her initial search for a home for her antique shop, Y Shop Vintage and More?

- ☐ A. Historic Lockerbie Square
☐ B. Broad Ripple
☐ C. Fountain Square
☐ D. Irvington

2 Which Southside high school did Jeff Mader, owner of Mader Design in Beech Grove, attend?

- ☐ A. Franklin Central
☐ B. Roncalli
☐ C. Center Grove
☐ D. Beech Grove

3 What was the name of the Southside restaurant that served a soft drink called the cherry vanilla root beer, according to Jeff Beck?

- ☐ A. Jerry's Restaurant
☐ B. Tee-Pee
☐ C. The Kitchen Drive-In
☐ D. Pete Steffey's Restaurant & Banquet Room

4 For which Indianapolis nonprofit has Trayce Jackson-Davis volunteered to serve the homeless?

- ☐ A. Wheeler Mission Center
☐ B. Second Helpings
☐ C. Dayspring Center
☐ D. Salvation Army

5 Where is Alexandria Wheeler's (this month's ICON of the Month) favorite vacation spot in the world?

- ☐ A. Australia
☐ B. Brazil
☐ C. Italy
☐ D. New Zealand

SEE ANSWERS ON PAGE 23.



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CENTER GROVE
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CENTER GROVE'S MR. BASKETBALL

Trayce Jackson-Davis credits who inspired and shaped him ... as a player and a person

COVER STORY

By Angela Norris

You may have heard the name Trayce Jackson-Davis around town, and there's a really good reason for that.

Jackson-Davis, who just graduated from Center Grove High School, has made his way to Indiana University to play basketball for the Hoosiers with determination and lots of hard work.

He is a power forward/center, standing at 6 feet 9 inches, and 231 pounds his senior year. As a junior in 2017-18, he averaged 21.9 points per game, 9.4 rebounds, 4.1 blocks and 2.6 assists while shooting 67 percent from the field. He helped his team to a 20 win season, county and sectional titles and the 4A regional final. During his senior season, Jackson-Davis led the Trojans to a 21-8 record and a place in the Class 4A state tournament semifinals. He averaged 21.6 points, 9.3 rebounds, 2.9 blocks, 1.7 assists and 1 steal through 29 games.

AN HONOR: athletically, academically and for exemplary character

He entered the state semifinals with 1,768 career points. On March 15, Jackson-Davis was honored as the Indiana Gatorade Player of the Year. He received the award not only for his athletic abilities, but also for his academic excellence in maintaining a B average, as well as his exemplary character in which he volunteered locally as a youth basketball coach and at the Wheeler Mission Center in Indianapolis, serving the homeless and those in need. In AAU basketball, while on the Spiece Indy Heat, he averaged 19.1 points per game, 7.1 rebounds per game and 1.8

assists per game while shooting 59.1 percent from the field.

Jackson-Davis was the 2019 winner of the prestigious honor signifying the best high school player in the state of Indiana, Indiana's Mr. Basketball. He was voted as the winner on 179 of 311 ballots and the second consecutive winner to head to IU-Bloomington.

"It is honestly just a blessing and an honor just knowing the guys who have been through this and won," Jackson-Davis

said. "You get names like Greg Oden, Kyle Guy, Romeo Langford, Steve Alford, Damon Bailey, just huge names in the state and just being considered on the same list as those guys is such an honor that I am astounded by it."

Jackson-Davis gave credit with his success as a player

and how he is shaped as a person to his family, teachers, classmates, teammates and mentors, including CGHS Boys Varsity Basketball Head Coach Zach Haun.

"I'm just honestly blessed just to have them around," he said. "I'm also surrounded by great people all year; my teammates, our senior class, they will be my brothers for life. What we did this year is just a blessing and an honor. My school has been there for me since day one when I came in as a freshman. That's when they brought in Coach Haun, so he kind of took me under his wing and the rest is history I would say. We have great teachers here; it's a great community and a great place to live."

GOOD ADVICE

Jackson-Davis was also inspired as a freshman by advice he'll never forget from former NBA/professional basketball player and cur-

"What we did this year is just a blessing and an honor. My school has been there for me since day one when I came in as a freshman."

— TRAYCE JACKSON-DAVIS



Above, Trayce Jackson-Davis won the 2019 Indiana Mr. Basketball award. | Below, Trayce stands at 6 feet 9 inches. (Submitted photos)



rent motivational speaker Chris Herron.

"He talked to us about his life and his story about drug and alcohol use and I just took a lot away from that and how he got himself back on track and I thought that was really cool and I try to be a person like that because he really inspired me to be a better person," Jackson-Davis said.

As well, "my family inspires me the most. Off the court they try to make me be the best basketball player and person I can possibly be. And on the court I think that LeBron James would be my male role model just how he presents himself on and off the court. He's a really good dude off the court and he gives back to the community so I try to inspire to be someone like that," he said.

Jackson-Davis is the biological son of Karla Jackson and Dale Davis (former Indiana Pacers power forward/center). He was raised by his mother and step-father, Raymond Jackson, and decided to hyphenate his name his freshman year to honor his stepfather.

"As a parent, you always try to put your children in a position to be successful," Raymond said. "You give them tools and then see what they choose to do with them. Although Trayce didn't start to blossom into the excellent athlete he is today until

around eighth grade, he always had ambition. Trayce was such a laid-back kid growing up, nothing really ruffled his feathers. "He was a late bloomer and didn't really take things serious until the end of eighth grade. Trayce asked me if he had what it takes to be the best and that he wanted to start taking basketball more seriously. I told him no matter what you choose to do in life, do it to your best ability and be the best.

"I've always been his biggest fan and worst critic. He is where he is today because of the hard work he put in and the support system he has at home with our family. I am proud of the man he has become over the years. He has had the weight of the world on his shoulders at times. Trayce is respectful, humble and truly cares about this community. Basketball will end someday, but those qualities will continue to define him and keep him successful no matter what he chooses to do in life. That's all you can ask for."

What are Jackson-Davis' plans while attending IU and after receiving his degree?

"Wherever the Lord takes me is where I'll go, but I just plan on playing basketball down there and if the NBA is on the table then that's probably what I'll do next," he said.



Trayce credits his teammates for inspiring him as a player. (Submitted photo)

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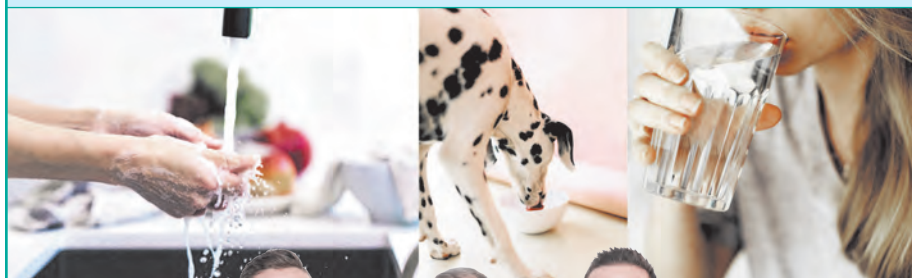
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Ethan Lockard was presented with an Officer of Admissions to the United States Military Academy at West Point, New York by Liaison Officer Barbara Campbell. (Submitted photo)

Roncalli senior admitted to West Point

FEATURE

By Angela Norris

Ethan Lockard, a senior at Roncalli High School, has been accepted into the United States Military Academy at West Point.

On May 2, he was recognized with the Offer of Admission at Roncalli's Academic Awards Reception.

Liaison Officer Barbara Campbell, who presented Ethan's admission, said that his credentials of athletic superiority, academic excellence and leadership will serve him well in the challenges he will encounter as a plebe in the academy.

Ethan is the son of Anne and Vincent Lockard and a member of St Jude Parish. "We feel proud of the work he put in to make his dream a reality," Anne and Vincent said in a joint statement. "We are proud of his desire to serve his country. Mom feels nervous about it. Ethan made his choice on his own. Our favorite memories from high school were watching Ethan and his twin brother Andrew play football. The state championship year and their senior year were especially exciting. We wish the same thing for all of our children; we want them to be happy."

Ethan is the second student in Roncalli history to receive the honor of being admitted to West Point. Of the 202 applicants from Indiana, only 17 will report on "R-Day," July 1, as new cadets.

The four years, a fully funded education, includes health and dental coverage, valued at over \$300,000. Ethan will also receive an annual salary of \$6,500 to cover books, a computer, uniforms, shoe polish and bi-

weekly haircuts.

After four years of rigorous physical training, leadership development and moral-ethical training, Lockard will be commissioned as Second Lieutenant.

"I have been interested in the military since I was a kid," Ethan said. "I have always looked up to people who made the choice to serve our country. My grandfather served in Vietnam. I am proud of his service and I am proud to follow in his footsteps."

Ethan's biggest inspirations are his family and faith. He enjoys athletics, working out and hanging out with friends.

"I feel grateful, humbled and excited about being accepted to West Point. I look forward to my time serving in the Army and seeing the world. I plan to study engineering at West Point. I am keeping my mind open to options," he said. "I want to thank my teachers for helping to prepare me academically, especially the teachers that took time to write multiple letters of recommendation for me as I moved through the congressional nomination and academy application process. Those teachers include Coach Scott Marsh, Coach Frank Litz, Mrs. Tristan Litz, Mr. Ben North, Mr. Andy Niewedde and my guidance counselor Mrs. Lisa Beckwith. I also want to thank my parents for supporting me."

Chuck Weisenbach, principal of Roncalli said, "All of us at Roncalli are very proud of Ethan! He is an outstanding young man who is going to make a positive difference on the world! He will remain in our thoughts and prayers as he moves forward in his journey to West Point."

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ICONOGRAPHY



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3.

Second annual Library on the Prairie Festival takes visitors back in time

By Rick Hinton

Hosting an outdoor event under the threat of rain is always a gamble. As we headed south on State Road 135 last Saturday, small sprinkles hit the windshield a little south of Bargersville. I looked over at my wife, Laura and shook my head. However, by the time we arrived in Trafalgar, though overcast, the rain had stopped. It was festival time!

For the second year, the Johnson County Public Library – Trafalgar Branch, 424 S. Tower St. – played host to Library on the Prairie Pioneer Festival. Celebrating the *Little House on the Prairie* book series, written by Laura Ingalls Wilder, the festival traveled back in time as 1800s pioneer life on the prairie land became your destination. The event for the entire family included traditional crafts and games, live entertainment, guided tours by Department of Natural Resources biologists, up close with the animals who call the prairie home and blacksmiths working their craft.

Sarah Taylor, Program Manager for the Trafalgar Branch, wearing a blue and white pioneering dress, was all smiles as she watched the children dart to and fro about the campus. "We have a lot going on today," she said, leading us into the quilting demonstration inside the library. Children were guided by experienced hands in the art of sewing – by hand and powered.

Back outside, the Ma and Pa Mercantile offered corn bread muffins and penny candy while a Union soldier presented the uniforms and equipment of a Civil War soldier. Antique farm machinery was complemented by nearby homemade vanilla ice cream. Children were taught the valuable assets of scrub-board clothes washing and panning for gold.

Smiles galore as this living history event brought back a taste of the past. If you looked real hard, you might have caught glimpses of Laura Ingalls bouncing through the meadow.



5.

1. DNR prairie tours. (Photo by Laura Hinton) 2. Roger Banister and D3R Bluegrass Band. (Photo by Rick Hinton) 3. Sarah Taylor – Trafalgar Library Branch Program Manager. (Photo by Rick Hinton) 4. Katie, the Red-tailed Hawk, courtesy of Utopia Wildlife Rehabilitators. (Photo by Rick Hinton) 5. Panning for gold. (Photo by Rick Hinton)

NIGHT & day LOCAL ENTERTAINMENT

EVENTScalendar

BARGERSVILLE

Picnic Series at Mallow Run Winery • Food trucks, wine and music. Free admission! Living Proof performs June 15 and The Doo performs June 22. | When: June 15 & 22, 6-9 p.m. | Where: Mallow Run Winery, 6964 W. Whiteland Road. | Info: (317) 422-1556; info@mallowrun.com.

Red, White & Blueberry Festival at Mallow Run • Celebrate good ol' American summertime with the annual release of our blueberry wine and blueberry hard cider, plus food trucks and great music! Saturday music: Flying Toasters (Maddie & The Roadies opening); fireworks afterward! Sunday music: Cody Ikerd. Free admission! | When: July 6, 6-9:30 p.m.; July 7: 2-5 p.m. | Where: Mallow Run Winery, 6964 W. Whiteland Road. | Info: (317) 422-1556; info@mallowrun.com.

GREENWOOD

Disney's Newsies Fundraiser Dance • Dance has always been a part of theatre. Audiences and actors alike are fans. But few theatre groups make it possible for the audience to dance alongside the performers. Agape Performing Arts Company is hosting a fundraising dance to help with production costs. The current dance is with a *Newsies* theme. Refreshments will be available. | When: June 15, 6-10 p.m. | Where: Our Lady of the Greenwood Church, Upper Level, Madonna Hall, 335 S. Meridian St. | Info: (317) 709-3730; traceyrollison@agapeshows.org; agapeshows.org.

Summer Concert Series • Nearly every Saturday evening between June and August, Greenwood residents, visitors and their families gather downtown – known locally as Old Town – with lawn chairs, blankets and snack-filled coolers to enjoy live performances in an energetic and welcoming atmosphere. Summer Concert Series performers cover a variety of musical genres ranging from country to pop, rock and funk. Sounds of Summer performs this Saturday, June 15, and Dave and Rae performs next Saturday, June 22. | When: June 15 & 22, 7 p.m. | Where: Greenwood Amphitheater in Craig Park, 100 Surina Way. | Info: greenwood.in.gov.

Monday Night Book Group: Beartown • Interested in a book club but don't know where to start? Come and discuss *Beartown* by Frederik Backman in a fun and relaxed atmosphere. Copies of the book will be available at the circulation desk. | When: June 17, 7-8:30 p.m. | Where: Johnson County Public Library – White River Branch, WRB Community Room (the whole room), 1664 Library Blvd. | Info: (317) 885-1330; pageafterpage.org.

Independence Park Storywalk: Chalk & Ice Pops • Visit the new story posted at the Independence Park StoryWalk. Enjoy ice pops with us as we play chalk games. | When: June 18, 2-3:30 p.m. | Where: Independence Park, 2100 S. Morgantown Road. | Info: (317) 885-1330; pageafterpage.org.

Little Scientists • Discover the wonders of science

through books, simple experiments and interactive learning. | When: June 19, 10:30-11:30 a.m. | Where: Johnson County Public Library – White River Branch, WRB-Community Room (whole room), 1664 Library Blvd. | Info: (317) 885-1330; pageafterpage.org.

Greenwood Mall Summer Concert Series • Every Thursday this summer, Greenwood Park Mall will present a different artist or band, providing community members and families with entertainment all summer long. All performances will begin at 6:30 p.m. unless otherwise noted online. Performances will take place near the outdoor fountain on the mall's north side. Big 80s performs June 20; Mixtape 90s performs June 27. | When: June 20 & 27, 6:30 p.m. | Where: Greenwood Park Mall, 1251 US-31 N. | Info: shopgreenwoodparkmall.com; Facebook: GreenwoodParkMall.

Self-Defense for Women • No victim expects to be one. Rose Myers (Pilsung Martial Arts) will demonstrate how to avoid being a target, how to escape common physical situations, how to overcome your body's natural response and how to actively defend yourself. Learn some techniques. Leave empowered! Note: adult topics will be discussed. Parental discretion advised. Ages 12 and up. | When: June 25, 6:30-8:30 p.m. | Where: Johnson County Public Library – White River Branch, WRB-Community Room (whole room), 1664 Library Blvd. | Info: (317) 885-1330; pageafterpage.org.

Adult/Adult-Teen Book Discussion: The Light of Paris • The group discusses *The Light of Paris* by Eleanor Brown. If you love talking with others about a book you've read, you'll want to attend these events. Copies of the titles will be available at the checkout desk the month before each meeting. | When: June 26, 1:30-3:30 p.m. | Where: Johnson County Public Library – White River Branch, WRB-Community Room (whole room), 1664 Library Blvd. | Info: (317) 885-1330; pageafterpage.org.

Purse Bingo • The Social of Greenwood will host "Purse Bingo." Michael Kors, Coach and Kate Spade. Tickets are \$35. Ticket sales start June 1 at 9 a.m. at the Refuge, 1111 South Park Dr. Cash or check only. Must be 18 years or older to participate. | When: June 27, doors open at 5 p.m.; the game starts at 6 p.m. | Where: The Barn at Bay Horse Inn, 1468 W. Stones Crossing Road. | Info: (317) 882-4810; thesocialofgreenwood.org.

Freedom Festival Concert • Come join us for the patriotic "opening act" of the Greenwood Freedom Festival. We will be presenting a treasured collection of patriotic favorites and will be joined by a full choir for the second half of the concert. We will be providing refreshments and will have a gift basket giveaway during the short intermission. Bring your lawn chairs, blankets and American pride. As always, the concert admission is free and provided by and for the community of Greenwood. We hope to see you there, and, as always, thank you for your continued support! | When: June 28, 7-8 p.m. | Where: Greenwood Amphitheater (Surina Square Park), 100 Surina Way. | Info: greenwoodband.org/ourevents/freedom-festival-concert-2019.

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OUR VIEW

Big Brothers Big Sisters of Central Indiana plans to attract more volunteers and youth with expanded building

This Sunday, millions of American children will be spending the day with their dads, honoring Father's Day.

Others will not. According to the U.S. Census Bureau, 19.7 million children, more than one in four, live without a father in the home.

Big Brothers Big Sisters of Central Indiana (BBBSCI), a nonprofit organization that provides children with supportive one-to-one relationships with mentors over the age of 18, has plans to attract more volunteers and expand staffing and programming to reach more youth with their newly renovation 20,000 square foot building, located at 1433 Meridian Street.

The new location is part of the organization's \$7 million RISE – Reach more kids, Inspire new opportunities, Strengthen our community, Emerge boldly – campaign. The initiative stems from a five-year strategic plan to amplify recruitment, retention and support of both the big brothers & sisters and BBBSCI employees to reach the program's goal of serving 1,500 children in central Indiana.

BBBSCI will also be celebrating the 50th anniversary of its "Big Brother" program.

To learn more about BBBSCI and how to get involved in the organization, visit bigforkids.org.

ICONtoon



TOP 10 THINGS I LEARNED AT THE LIVESTOCK AUCTION

By Torry Stiles

(Dear readers - I made a trip to the Southside of Franklin to check out the Johnson County Sales Pavilion. They hold weekly auctions there of miscellaneous goods and livestock. Give it a look sometime.)

10. The smell is there as a reminder that you're not here buying somebody's Beanie Babies collection.
9. You have to respect a business that has been around so long it has a three-digit phone number.
8. Fortunately for us all, my wife was there to keep me from buying another pig or three. However, I did have to hold her hands down when the lambs were sold.
7. The fact that they sell tenderloins and hot dogs serves as a reminder of where last week's sale ended up.
6. The auctioneer repeatedly hollered, "Check out those big heifers!" and not a single woman was insulted.
5. I like the idea that I can show up in my work clothes and be over-dressed for the occasion.
4. As Bob is my witness: there was a woman in the audience with her pet lamb ... in a diaper ... and a onesie ... the lamb, not the woman. I was so jealous. ... Because of the lamb, not because I wanted to wear a diaper.
3. Folks in the city pay big bucks for a pair of jeans as worn out and tattered as these folks wear as their daily uniform. If these folks ever need a new car all they have to do is take their laundry to Broad Ripple and sell it.
2. When you watch a 100-pound middle-school kid boss around a 1,000-pound bull, you realize that we are the top of the food chain.
1. It's a little scary when you realize at the end of the sale you don't notice the smell.

QUOTE

"Being a father is a surprise to me every day."

– SEAN PERTWEE
English Actor

BELIEVE IT!

Our nation has all sorts of arcane, nonsensical laws on the books. Each issue, we'll share one with you ...

In Washington, no person may walk about in public if he or she has the common cold.

SOURCE: dumblaws.com



THUMBS UP

THUMBS DOWN



THUMBS UP to all fathers who make a positive difference in the lives of their kids. Happy Father's Day!



THUMBS UP to Agape Performing Arts Company for securing the rights to perform The Sound of Music next spring.



THUMBS UP to Roncalli High School grad, Ethan Lockard, for being accepted into the United States Military Academy at West Point.



THUMBS UP to Johnson County Public Library's self-defense class for women later this month. Rose Myers of Pilsung Martial Arts will demonstrate how to avoid being a target, how to escape common physical situations, how to overcome your body's natural response and how to actively defend yourself (pageafterpage.org).



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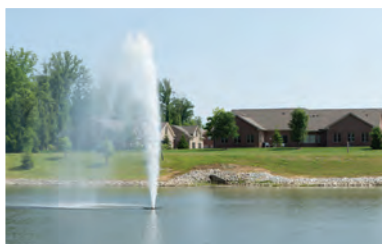


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How did Jeff Mader do it?

WHAT DO YOU FEEL IS YOUR GREATEST SATISFACTION IN DOING WHAT YOU DO?

Seeing people enjoying the spaces we design and create. Being able to go to a park and seeing mom and the kids using that park. Going to an athletic complex and seeing the kids playing sports. Using the trails in a nature park.

WHAT ARE YOUR GREATEST CHALLENGES?

We are not creating a product that you can just create the same thing over and over. It's a constant evolution of moving from project to project. Each is unique.

VOLUNTEER WORK?

We try to do one volunteer design project a year. There have been many for KIB [Keep Indianapolis Beautiful], Joy's House a few years ago and the current one still in progress – the Garfield Park Children's Garden.

YOU'RE A BUSY GUY. DOES YOUR EXTRACURRICULAR ACTIVITIES EVER GET IN THE WAY?

There are a lot of things that coincide with what I do. It's a nice transition. I look forward to getting involved in things happening in Beech Grove.

WHAT IS YOUR FAMILY KICKBACK TIME?

We have a cabin in southern Indiana. Hiking, playing in the river, fishing, boating, golf. Just getting outside and away. It clears the mind.

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June 2019 | Issue 151
www.businessleader.bz

Mader Design – co-existing with nature

By Rick Hinton

"We continue to get phone calls asking us to come out to homes and spread mulch," Jeff Mader, of Mader Design, said with a broad smile. "Or a building architect will want us to come out and 'shrub it up.'" There are misconceptions of just what a landscape architect does. I was one of those before I sat down to talk with Jeff. There's the word – landscape – that throws people off. "When people think of landscape architecture, they think of Bob with a truck and a shovel," Mader stated. "That assumption is out there a lot." There is so much more to it than planting a few hostas and daylilies.

Landscape architects plan and design land areas for parks, recreational facilities, private homes, various campuses and other open spaces. Mader believes that to be successful in this field, the background and training required to look at all the pieces and parts must be there; from indoor traffic to pedestrian traffic to aesthetics. "What architects do with buildings, we do with everything else outside the four walls."

Mader Design is located at 302 Main St. in Beech Grove. The small, unassuming red brick building is nestled along the main drag of Beech Grove, sitting amongst a recently improved streetscape of storefronts and wide clean sidewalks. How it arrived is another story. ...

Beginnings

Mader developed an interest in architecture while in high school at Roncalli when he took a drafting & architectural design class. It opened his eyes to new possibilities. "As we were designing houses and small buildings for competition, I took notice of the outside," he recalled. "It was fun to play with where the trees are, where the plants are and how the outside of the building works as well as the inside." He began to realize a relationship between the two. His niche was born.

Mader transitioned to Ball State for further training, at one point doing an internship in Colorado Springs, Colorado. While in college he began to lay out some goals for his future career:

- 1) To stay in Indianapolis. As a longtime Southsider, that's where his family and friends were.
- 2) To become a partner in an architectural firm or potentially start his own.

His work career started with Schmidt Associates (an Indianapolis-based firm of architects, designers and engineers), moving up through the organization for seven years. "I got involved with business development and project management ... still with the



Above, a finished project – the Greenwood Community Center. | Right, Jeff Mader, owner of Mader Design. (Photos by Rick Hinton)

thought of becoming a partner or someday starting my own firm." However, the timing was not right for partnership, and starting his own firm was still a few years away. He left Schmidt in 2005, going to a small landscape architectural company that focused on residential development. After a relatively short tenure, he traveled to Synthesis (an Indianapolis-based firm with the focus upon civic, corporate, healthcare, higher education and urban spaces). Mader stayed for four years, soaking it all in. Between all of his prior work environments, he had done the groundwork for developing relationships with not only other architectural firms, but also laid a foundation for relationships with Parks & Recreation and those in the public and institutional realm. It became time to make a move!

A leap of faith

In 2009 Mader went solo, working out of his house initially. He began building relationships one step at a time. His first ventures were with parks located in Hamilton County, Greenfield and Columbus. He began to staff and moved into a small office space on Madison Avenue in Southport. This lasted for seven years until the 500 square-foot office became too cramped. In March of 2018, the new Mader Design was realized. As a location for the growing architectural firm, Beech Grove was coming into its own. Mader had looked at several potential sites. "The streetscape project from a few



years ago was an influence. Everything was looking nice," he said. "The storefronts were starting to rejuvenate themselves. New shops were moving in. New things were happening."

The team of Jeff, Michelle, Trevor and Kelsey have quite the diverse portfolio of finished projects, and with the mission statement of – Integrating People and Nature – will continue to develop innovative environments where people can not only work, but also play.

"Ultimately, we are designing for people," Mader stated. "If you've got people who enjoy and use that space, it becomes an important space within a person's life. That's my goal! To design and create spaces that become 'that' part of your life."

PERSONNEL MATTERS

Are you training to retain?

By Mike Heffner

This past month, I spoke at the Franklin Chamber of Commerce luncheon about retention strategies. After this event, it became obvious to me with the questions asked and the interest afterward, that many employers are not sure what to make of the employment marketplace right now. In April, the U.S. unemployment rate dropped from 3.8 percent to 3.6 percent – a nearly 50-year low. And as Bob stated, “Not five. Not 10. But a 50-year low!” As well, the economy has posted 103 months of continued job growth.

So, what does that mean for most employers? It means with the economy growing and jobless claims dropping, that employers are not able to hire the workforce they need quick enough to keep up with the demand. Because of this, open requisitions for jobs in many companies are going unfilled for months at a time, workers are working more hours and turnover rates are rising. Currently there are 7.5 million job openings reported by the Bureau of Labor Statistics. On top of that, now wages are starting to increase, creating pressure on profits and additional turnover as the workforce has the upper hand.

What are businesses doing to fight the talent war? Some businesses are looking internally to find the individuals who have the trainability to step up and fill the open seats. Many are then backfilling those openings with semi-skilled workers or workers with experience in other areas and investing in training. They are creating a pipeline of available people for the future.

I saw this recently with one of our Express

clients that hired an individual into their warehouse utilizing our Evaluation to Hire program. He took a chance, as he had little warehouse background and they took a chance on him. The client hired him on early during the evaluation period as they quickly noticed his work ethic, adaptability and problem-solving skills. After another 30 days they promoted him to a customer service representative and both are very happy.

The companies that are winning the talent war right now are focused on training, culture and the development of their internal employees around their values. They are hiring people with potential transferable skills or experience. They understand they are taking risks and all the hires won't work out but a few will turn out to be rock stars. These same companies are developing leaders that understand the importance of investing in their teams. They are showing their employees they care about them, how they impact the business and why their work matters. They share with them how they are measured and how they will know if they are meeting the goals of the department or company.

The first step is embracing the need to do things differently and investing more time into training and retaining employees.



This article is written by Mike Heffner, the owner of the local Greenwood Express Employment Professionals franchise. Contact Mike at Mike.Heffner@expresspros.com, @IndySouthMike on Twitter or visit ExpressIndySouth.com.

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Hodson's Creative Designs – Hodson's Creative Designs
941 Princeton Dr., New Whiteland, IN 46184

Nichole Fowler Esthetics & Wellness – Nichole Fowler
720 Executive Park Dr. Ste. 2600 E., Greenwood, IN 46143

True to You Custom Creations – Julia C. Grubbs
5346 Havenridge Pass, Greenwood, IN 46143

Upcoming chamber meetings and events

July 2019

9 – Bailey & Wood Financial Group Grand Opening Ribbon Cutting. Please join the Greater Greenwood Chamber staff, board and ambassadors for the grand opening ribbon cutting for Bailey & Wood Financial Group's Greenwood location! July 9, 11:30 a.m.-12:30 p.m. Bailey & Wood Financial Group, 612 N. Madison Ave., Greenwood. Greenwoodchamber.com.

25 – 2019 Chamber Golf Classic. There's no better way to mix business with pleasure than by playing in or sponsoring the Southside's largest business networking event! This outing is popular because we provide breakfast, lunch and dinner, not to mention the games, prizes and camaraderie! Your Greater Greenwood Chamber relies on proceeds from this event to help fund other chamber programs throughout the year. Spend a warm summer day networking with local businesses on the beautiful rolling fairways at Dye's Walk Country Club. You'll make valuable business connections, enjoy plentiful food and drink and support your local Chamber. All golf registrations will be held on a first-paid basis! Dye's Walk Country Club phone number for day-of-event directions is: (317) 535-8635. Itinerary for July 25: 6-6:45 a.m.: Morning hole sponsor set-up; 6:30-7:15 a.m.: Morning golfer registration; practice putting green and driving range; 7:15 a.m.: Call to cart; 7:30 a.m.: Morning flight shotgun start; 11 a.m.: Afternoon hole sponsor set-up; 11 a.m.-1 p.m.: Afternoon golfer registration, lunch, practice putting green and driving range; 12:45 p.m.: Call to cart; 1 p.m.: Afternoon flight shotgun start; 5:30 p.m.: Hole sponsor tear-down; 6 p.m.: Dinner and cash bar; golf awards program. Rain policy: The Chamber Golf Outing is the primary fundraising event for the Greater Greenwood Chamber of Commerce. Course policy dictates that if nine (9) holes are completed prior to a weather cancellation, the event will be considered complete. If a rain out occurs, the meals, festivities and awards ceremony will be held at the scheduled time of day of the events. Dye's Walk Country Club will provide a round of golf for each player in the event of a complete or partial rain out. For hole and exclusive hole sponsors, if nine (9) holes are complete prior to a weather cancellation, the event will be considered complete. If a partial rainout occurs, no refunds can be given to any sponsor. If a rain out occurs, you will be provided with a table top exhibit at the next Business After Hours on Sept. 20. The Greater Greenwood Chamber of Commerce reserves the right to interpretation of this policy and all decisions will be final. July 25, 7:30 a.m.-7 p.m. Dye's Walk Country Club, 2080 S. State Road 135, Greenwood. Greenwoodchamber.com.

BIZ WEB

Planning without tomorrows?

By Andrew Angle

"You have a meningioma tumor on your brain."

"Say what?"

"For all we know it might have been there since birth. Get another MRI in six months to check for changes." The neurologist continued, "You can't feel these tumors until they grow quite large. If it grows quickly, that's not good. But, this is benign. Call if you feel anything unusual."

What started as a strep-induced sore throat and wicked headache lead to dumping thousands of dollars and being told that my skull was host to something other than my geeky brain. The diagnosis really didn't bother me much since I could not feel it. My future was bright as I plotted my long-term business plan.

A few weeks later I felt a "pinch." It didn't hurt, but was noticeably persistent and located at the exact place where the apparition haunted the creepy-looking brain scan. Now sensing a symptom, life-altering possibilities were looming. That's when I searched Google. Let me tell you, googling a diagnosis in online patient forums while watching a dozen brain surgery videos alters your focus. My business planning effort shifted toward preparing exit strategies. I canceled a meeting with a financial planner. I started calling the doc, but getting in for an appointment took a few weeks. Eventually I had the six-month follow up scan done three months early.

Guess what! The big fat tumor was gone! It turns out that neurologists deliver their diagnosis without looking at the pictures, relying only on radiology notes. Fortunately, I carried the new scans to the neurologist personally. It was then that she saw with her own eyes that the

blotch on the first set of scans was not a tumor at all. It was remnants of a bump on the head that occurred last summer. (Tip: *When the house is dark, turn on the lights before trying to carry your elderly 50-lb dog down the stairs.*) She explained that you won't feel brain tumors, but you can certainly feel subdural hematomas shrinking. There never was a tumor, and my noggin is healed.

The relief was oddly mixed. First it was, "Yaay!! I could have 50 years left!" Then, "Uh oh. What if I live to be 100?" Better get that financial planning meeting back on the calendar.



Andrew Angle, of Greenwood, is the owner of NetGain Associates, Inc. He can be reached at (317) 534-2382.

PEER TO PEER

Baby come and drive my car

By Howard Hubler

When the Beatles wrote the song, "Drive My Car" 40 years ago, allowing your girlfriend to drive your car was the ultimate testimonial to your feelings for her. Your car was personal and nobody drove it but you, and maybe the girl that wore your class ring with fuzzy angora around it so that the ring would fit. Today, as I mentioned some time ago in an article, you may not even drive your car in the future. Your car may drive you; how does that make you feel?

How would you like to be careening down the highway at 70 miles an hour late at night headed home and you are nodding off to sleep, knowing somehow you are miraculously going to end up parked in your driveway? As mentioned in my previous article, who says that's the way we want to live? It is scary and I would just as soon drive my own car when I am in it by myself. Automotive technology says self-driving cars are the latest "big deal." Ain't no big deal to me. Imagine being in New York City with all that traffic and you call Uber for a ride to the airport, the Uber pulls up and

there's nobody sitting in the driver's seat. How does that make you feel; spooky?

I asked back then; who surveyed these people? I'm a dealer, nobody ever surveyed me, my salesman or my technicians. One day, somebody just said everybody wants a car that drives itself.

Well, guess what? A couple months later, as I'm doing some research for this article, articles now appear that manufacturers are pulling back. Maybe the technology was too expensive, maybe the technology was not as dependable as initially thought and maybe people don't want cars that drive themselves. Yes, I could use a car that parallel parks for me, but that's the long and short of it. That way, if I sideswiped somebody and a policeman pulls up to survey the damage, I could say, "Not my fault, officer, my car made me do it." Maybe this guy went to sleep one night and karma said, "Everybody wants a self-driving car." Then the guy went to sleep again and karma said, "never mind" on that self-driving car thing.

Yes, when new cars have as many as four cameras, a sonar to tell you if you're going

to hit the car in front of you and vibrating seats to tell you that you have crossed over the line on the highway, and computer imaging for your in-car screen to make like you have a drone with a camera above your car in the parking lot making sure you don't hit anybody, self-driving cars may be the next logical move. Not for me.

So, everybody can take a deep breath; now we can continue to drive our own car, perhaps until further notice. We don't know what kind of dreams the "karma man" has for the future. In the meantime baby, I just want to drive my car. Teachable moment: before you revise the entire direction that your business is going to take in the future, be darn that sure it's a direction that your core customer wants you to take.



Howard Hubler can be reached at howard@hubler.com.

OPEN 4 BUSINESS



Left, Yasha Persson, owner of Y Shop Vintage & More. (Submitted photo) | Center, shop frontage - 609 Main St., Beech Grove. (Photo by Rick Hinton) | Right, a large variety of offerings for those on the hunt. (Photo by Rick Hinton)

Y Shop Vintage and More premieres in Beech Grove

By Rick Hinton

"Every day I want to get something done, but I run out of time. Every day!" Yasha Persson declared as she moved about her shop, picking up here and straightening there. Running any business – especially one that has only been opened for two months – can be a challenge. Running an antique shop may even be more so.

Y Shop Vintage and More now has its place on the main thoroughfare of Beech Grove, tucked in the storefronts at 609 Main St. Antique shops are a slice of Americana, with some specializing in some particular segment of the market (furniture, clothing or jewelry) while others stock a wide variety of offerings. Y Shop Vintage and More is one of these. Owner Yasha Persson would have never suspected she would one day own an antique shop. "There is no antique background other than my mom having a bunch when I was young," she said. "From that I have an appreciation of them, but it wasn't my ultimate goal."

Persson holds degrees in photography – a Bachelor of Fine Arts from Herron and a Master of Fine Arts from Indiana State. In addition, she has been an artist longer than she cares to remember. And, she loves to peruse the antique scene which eventually

led her to consider opening her own. Every venue has its origins.

"One of my favorite spots in the entire city is Midland Arts & Antiques." Midland is the granddaddy of antiques in Indianapolis – a multi-level former warehouse on East Michigan Street. "That got me to thinking," she remembered. "Why not do one closer to where I live?"

A home in Beech Grove

Admittedly, the search began in Irvington, where she had purchased the former Masonic Lodge building in 2018. However, there were no storefronts to be had. The search eventually led to Beech Grove and a building on Main Street that was for sale. "We looked at it, discussed it and looked at it again. It needed a lot of work!" It was purchased and somewhat of a battle plan was formed. "We'll make a small version of Midland Arts & Antiques. We don't really have that in Beech Grove."

The building's size is deceptive from the street. The 4,000 square-foot interior is now home to 23 vendors with dedicated booths and spaces. They provide the inventory via auctions, estate sales, flea markets and garage sales. The business is run like a coop,

with the vendors getting credit for their booth rental. "Each vendor has their own kind of vibe," Persson insisted. Matt Green is one vendor that also carries inventory at three other locations. On the other side of the coin, it's Theresa Willis' first venture into the antique vendor business. She runs a double booth with her daughter. "I really enjoy it," she claims. "All the vendors here are awesome and friendly. I love meeting different people daily."

Persson doesn't feel there is a sense of competition or animosity among the other antique shops on the strip. She has been welcomed as the new kid on the block. "Even though we have similar things, we're still kind of different, and we help one another," she mused. "Everything has stayed cool since we began this journey. What they can't find here I send them over there, and vice versa."

New signage on the front facade hopefully will increase her visibility from the street. As far as standing apart from the others, Persson has started "First Friday" – a street party on the first Friday of every month featuring entertainment, food and wine. "Staying open longer will draw folks in, not just to my shop, but to the others if they choose to remain open." The upcoming one is June 7, 5 – 9 p.m.

Why did you decide to open this business?

It's like a weird hobby where I can go buy and maybe, hopefully, it will sell and I'll make a couple of dollars. I do love it! What I see, maybe someone else will not see that same beauty, yet maybe they will.

What did you do to prepare for opening your business?

Cleaning and painting walls and floors. Repairing roof leaks, plumbing and the front facade. It was in bad shape! Setting everything up and pricing, which was the hardest thing.

Who is your ideal customer?

Anybody who appreciates something different.

How do you plan to be successful?

If things are not working, I'm going to change it up. I don't want to do the same thing the same way for the next 20 years. I'll probably learn more from the things that don't work than the things that do.

What would people be surprised about your business?

I think we have a really great selection with great prices. There's a lot of variety in the space that we have.

How would you describe your atmosphere?

Pleasant ... eclectic ... a work in progress.

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Agape Performing Arts Company performed in *A Midsummer Night's Dream* last year at Bardfest. (Photo by Stephanie Dolan)

Agape Performing Arts to perform Newsies

FEATURE

By Angela Norris

Agape Performing Arts Company is bringing Disney's long-running smash Broadway hit *Newsies* to Indianapolis.

"We are delighted with the cast of *Newsies*. We have a phenomenally talented cast, and I'm eager to begin working with them on this outstanding show," said award-winning Agape Artistic Director Dr. Kathy Phipps.

The choreographer for *Newsies* is Joel Flynn, choreographer for Center Grove Sound System, the national award-winning show choir. Flynn plays Albert in the Booth Tarkington Civic Theatre's production of *Newsies*, and made it through several rounds of cuts for the Broadway tour. Flynn joins Dr. Phipps and Jordan School of Music grad April Barnes, M.A. as musical director. Technical Director Chris Rose is joined by award-winning scenic artist Doug Rollison and Pat Cassidy.

Theatergoers may be familiar with actor Elijah Robinson, currently performing at Mud Creek Players Theatre in *Jesus Christ Superstar*. Robinson played Romeo in last year's Bard Fest production of *Romeo and Juliet*. He plays Crutchie in one of the two casts for *Newsies*.

Agape Performing Arts Company will perform *The Sound of Music* in March next year, the only version of this musical to be performed in the state. Rights are not normally granted when the Broadway show is on tour.

Auditions for *The Sound of Music* will be held later this year.

Agape Performing Arts Company is a ministry of Our Lady of the Greenwood Catholic Church, in partnership with McGowan Hall.

Newsies

WHERE: Thomas Carr Community Howe High School, 4900 Julian Ave., 46201

WHEN: July 12-14 & 19-21 (see apapeshows.org for dates and times).

INFO: Tracey Rollison, Community Relations Director for Agape Performing Arts Company: (317) 983-1965 or traceyrollison@apapeshows.org.

TRENDS IN TECH

By Chet Cromer

Last month I titled my column "How to Fire your IT Guy." It was a catchy title I had on my mind for a while. The world of technology consulting and IT support offers an almost endless variety of options to outsource your technology needs from the one-man-band to national organizations with their own outsourced techs available at your beck and call.

Last month's column encouraged a large amount of introspection and caution before making the jump to a new IT provider. It's a big leap to transfer these keys to the kingdom and the action should be considered thoughtfully and with much patience. We encouraged thought of how we might repair relationships or even be part of the problem before making the switch to ensure the move will be as successful as it can be.

This month we look at the flip side of that consideration: how do we find the best match for supporting the technology systems and services that help our business run best? Similar care should be given to avoid the pitfalls caused by hastiness, emotional decisions, or imbalanced consideration of cost.

The recognition that our business

needs a technology consultant or IT support team often comes in a moment of crisis:

- A server crashes and no one knows where to find the backup.
- The website is hacked, and customers are complaining about the pop-ups coming from your site.
- You and your management team decide it's time to invest in your own custom technology systems ... and you needed them working yesterday.

There are a wide variety of technology support companies out there. Many providers still live with a "break/fix" mentality and won't take action or charge you unless you reach out with a specific problem. Others promise to deliver managed services that will proactively address all your technology needs and prevent disasters from ever befalling your business' technology. As you can imagine, these are the ends of a spectrum that rarely deliver what they promise (low-cost, low-maintenance IT services), and the best fit for your business is often somewhere in the middle.

When searching for a technology partner, here are a couple questions to keep in mind as you discuss your needs with

technology service providers:

1. Does the provider offer a one-size-fits-all solution, or do they spend significant time listening to your needs before offering a tailored approach to your technology situations?
2. Do you treat your business' technology as an asset or simply another expense? Does your technology budget (if you have one) leave room for proactive maintenance and improvements, or is it focused solely on keeping things operational at minimal costs?

Bringing on your first IT provider or transitioning between them is a delicate and important process to consider. There are endless options to consider, and knowing your own priorities before you allow a provider to tell you how it has to be done is an important first step.



Chet Cromer is the president of C2IT Consulting, Inc., a Plainfield-based technology business that provides websites, mobile apps and IT consulting/support to businesses across central Indiana. He can be reached at (317) 721-2248 or chetcromer@c2itconsulting.net.

Should vibrations: An ode to American language efficiency

GRAMMAR GUY

By Curtis Honeycutt

Americans like being the best at things. We're the best at baseball, jazz, freedom, national parks — pretty much anything Ken Burns has already covered. Yes, living in the Land of Opportunity is glorious. Today, I'd like to award us (and, by us, I mean U.S.) a super-sized gold medal for smashing words together more efficiently than anyone else in the world.

Because Americans value efficiency, we combine multiple words into one super word. One way we do this is through contractions. Don't worry — I'm not talking about the kind of contractions that lead to babies. I'm talking about combining two words to make one short word. These words include don't (do not), we've (we have) and can't (can not). Yes, contractions increase our efficiency so we have more time to manage our burgeoning stock portfolios while refilling our Big Gulps (for free). But

some contractions can be tricky.

Have you ever been tripped up by should've? Should've is a contraction for "should have." For instance, "I should've worn sunscreen when we were at the zoo." This is a truism for me even on cloudy days. As a redhead, I cause secondhand sunburns to people around me because the sun reflects off my skin onto others' skin. I can even get a sunburn from a full moon. I should've worn sunscreen. You get the point.

What about "should of"? As Americans, sometimes we talk so quickly, we say things like "shoulda," which is an even shorter way of saying "should've." Many people mistakenly think this phrase is "should of." "Should of" is incorrect and should never be spoken, typed, or otherwise communicated. The same rule applies for "must've" (not must of), "could've" (not could of) and "would've" (not would of).

If someone you care about uses "should of," wait until you have some one-on-one

time with them, calmly sit them down and then gently correct them. Please don't correct them in public; that's the quickest way to lose friends and end up with a house full of cats (I believe the politically correct term is "fur babies").

In general, contractions like "should've" are still regarded as informal speech, so, if you're writing your doctoral dissertation or cover letter to be hired as a lawyer, avoid these shortcut words. However, in everyday conversations, feel free to contract away. After all, the first amendment grants us free speech — and — since it's the first one, that probably means that it's the best.



Curtis Honeycutt is a nationally syndicated humor columnist. Connect with him on Twitter (@curtishoneycutt) or at curtishoneycutt.com.

Puzzle Time

A
S R F
R N N E F
N T O U I M L
Q O F I S Y C L E
T O S I L I E N K I C
K S A N W N V N E T E K K
C R I I S I A O H I O R B
I U W T B L D O S G B D S
U B A T E K N L O E Y E N
Q R B A A N O C G R K O E
T A A P R A S K L A T L D
A T S C I R K B N A E K W
S H S Y F C S E P S R
W E S T A K H I O
D I T J A R L
N N N B Y
T L A
T

6 Batman Actors

5 Indy Zoo Animals

4 Small Indiana Colleges

3 Synonyms of Fast

2 Popular "S" Candies

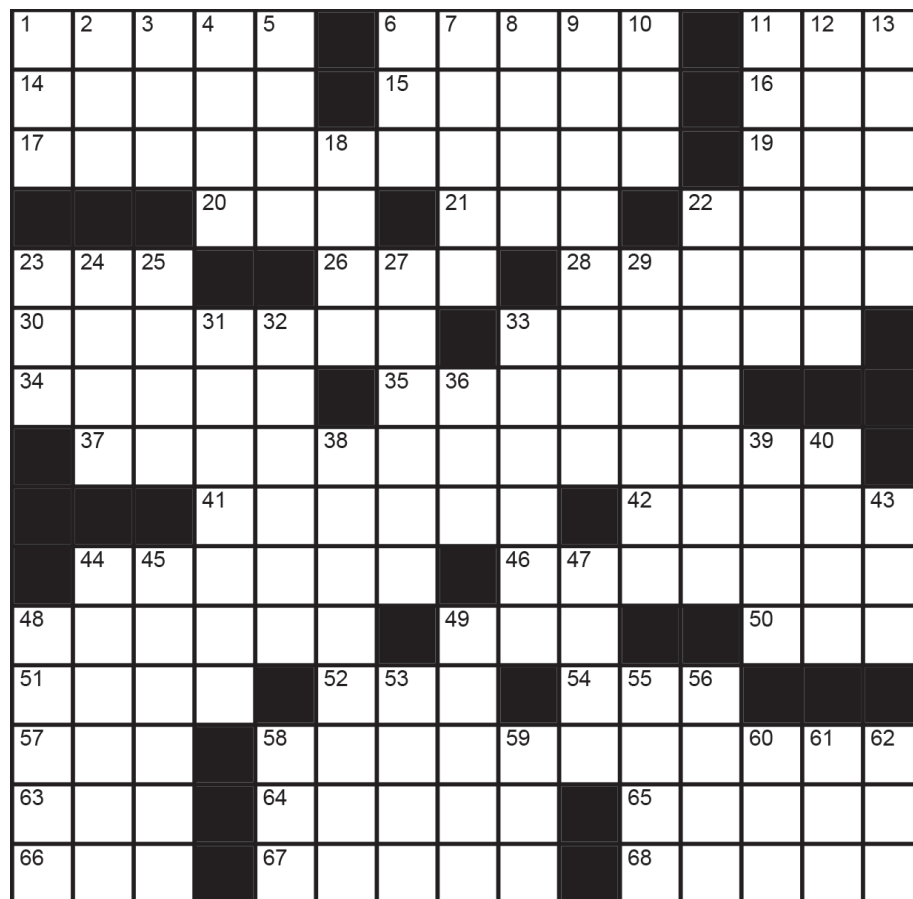
1 2019 Mr. Basketball

ACROSS

1. Letters associated with an ISO staff
6. Driver for hire
11. Indiana tax ID
14. Ike's wife
15. Fancy fabric
16. OPEC member
17. Local Italian restaurant
19. IndyGo vehicle
20. Peyton's brother
21. IND safety org.
22. Imitate a hot dog
23. Evansville winter hrs.
26. Brownie bunch, initially
28. Miss Indiana pageant toppers
30. From Spain to Siberia
33. CGHS singing group
34. Past plump
35. Special skill
37. Local Italian restaurant
41. Worships
42. Butler frat letters
44. Kitchen counters?
46. Like IU Health surgical tools
48. 1775 rider
49. Navy affirmative
50. Sault ____ Marie
51. Tablet brand
52. Recipe amt.
54. Do the Rock the Block
57. Johnson County Fair animal enclosure
58. Local Italian restaurant
63. "A mouse!"
64. Cease-fire
65. Standing up
66. Covert org.
67. Not fulfilled
68. Moody's Butcher Shop cut of beef

DOWN

1. Punk rock offshoot
2. Guy's date
3. Fat stat
4. Sleazy bar
5. Beatles: "I ____ Fine"
6. Nashville-based awards grp.
7. Blood line
8. Key Auctioneers actions
9. Time-out
10. Japanese coin
11. Tom Wood model
12. Steamy spots
13. Hoosier National Forest homes
18. Best Picture of 1958



22. Dave, to Buster
23. Lilly's David A. Ricks, e.g.
24. Chem. or calc.
25. Old Palm smartphone
27. Nymph chasers
29. Charge, in a way
31. Regretful
32. Email info
33. Stylish
36. Indianapolis Bridge Center card
38. Marquand's *Point of* ____

39. Gov. Bowen
40. NaCl
43. Observe
44. Eiteljorg Museum shelters
45. Trump daughter
47. Indiana Basketball Hall of Famer Moren
48. Mature
49. Chop-chop, to James Whitcomb Riley
53. Pond film
55. Lyft alternative

56. *Quo Vadis* emperor
58. A/C meas.
59. Lions on a Lucas Oil Stadium scoreboard
60. Greenwood Farmers Market pod veggie
61. Mac rivals
62. Mel in Cooperstown

See **Answers** on page 23.



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Keep the power of prayer alive when in trouble

DEVOTIONAL

By Pastor
Chris Philbeck

Help us.

One of my favorite times of the week is Sunday after church. Sunday after church is a time when we have our entire family together for lunch. My wife and I love sitting around the table with our son and daughter, daughter-in-law, son-in-law to be and our grandchildren.

This past Sunday, when all the food was on the table, I asked my 5-year-old grandson, Jack, to come and stand by me. When he did, I said, "Jack, will you pray for our food?" He bowed his head and said, "Dear God, thank you for this day. Please help us ... in Jesus' name, amen." I expected him to be more specific when he said, "Please help us" and maybe that was his original plan. But when it was all said and done, it was the perfect prayer. How can you go wrong when you say, "Dear God, please help us (please help me)?"

When you read prayers in the Bible, the overwhelming majority of them are prayed for the benefit of someone else. That's a good thing, because praying for others should be a big part of our prayer lives. But we also need to pray for ourselves, especially when we are in trouble. That's why James 5:13 says, "Is any one of you in trouble? He should pray. One of the great stories of the Bible is the story of Jonah (the original chicken of the sea - groan). When he disobeyed the call of God and found himself in the belly of a great fish, he prayed.

Jonah 2:1-2 says, *from inside the fish Jonah prayed to the Lord his God. He said: "In my distress I called to the Lord, and he answered me. From the depths of the grave I called for help, and you listened to my cry."*

Here's one of the great lessons from Jonah: When you're in trouble, pray. When it's your fault, pray. When you brought it on yourself, pray. When you've neglected prayer in the past, pray. Martin Luther once said, "To be a Christian without prayer is no more possible than to be alive without breathing. ... As it is the business of tailors to make clothes, and the business of cobblers to mend shoes, so it is the business of Christians to pray." And it can be as simple as this: "Dear God, help us" (Jack Philbeck).



Chris Philbeck is senior pastor of Mount Pleasant Christian Church. You may email him at inquiry@mpccministry.com or call (317) 881-6727.

OBITUARIES

Alvin L. Cecil

Alvin "Jack" L. Cecil, 89, of Greenwood, died April 29, 2019. Jack was born April 15, 1930 in Marion County, Indiana to the late Joseph and Ruby Caplinger Cecil. He worked in management for Inland Container Box Company for many years. Jack was a member of Church of The Lakes in Nineveh, Indiana. He is survived by his wife of 69 years, Barbara Cecil; four children, Delorus "Boots" (Keith) Burgett, Rex W. (Julie) Cecil, Ronald LeRoy Cecil and William Joseph (Sharon) Cecil; six grandchildren; and 13 great-grandchildren. A celebration of Jack's life was held May 3 at Wilson St. Pierre Funeral Service & Crematory, Greenwood Chapel. He was buried in Rocklane Cemetery.

Aileen N. Green

Aileen N. Green, 92, of Greenwood, died April 27, 2019. Arrangements were entrusted to Wilson St. Pierre Funeral Service & Crematory, Greenwood Chapel.

John A. Hiatt

John A. Hiatt, 80, died May 17, 2019. A resident of Greenwood, he was born Dec. 27, 1938 in Indianapolis to the late Bob and Jean Hiatt. John attended Secina High School, where he was a member of FFA, and stayed active within the alumni program. He was a salesman for many years as well as a former member of the Greenwood Chamber of Commerce, Greenwood Rotary, Greenwood Sertoma Club, Indianapolis Candy Association and Golden Lake Lake-owners Association. John began his career at Lifesaver's Candies as a salesman, later working for Hook's Drug Stores. Upon leaving there he opened Indiana Aquarium, a chain of pet stores. Later on, he founded Better Way Video, a video production company and Better Way Marketing, a novelty-product online marketing company. Besides being a serial entrepreneur, John also worked for The Works and Magic Potato Chips for many years before becoming a partner in The Real Foods Group, where he worked until he retired in 2017. Survivors include his wife of 60 years, Patricia "Pat" Hiatt; daughter, Jennifer Hiatt; grandchildren, Rebecca Ward and Corey (Amy) Ward; great-grandchildren, Leo Ward and Lennox Ward. Services were held May 21 at G. H. Herrmann Madison Avenue Funeral Home.

Andrew C. Hommell

Andrew C. Hommell, 38, of Greenwood, died May 12, 2019. He was born March 6, 1981 in Franklin. Andrew was a graduate of Greenwood High School. He was involved in Special Olympics of Indiana, where he competed as a bowler. Andrew loved his phones and music of any kind, especially at "Boom." He loved to travel, especially to the beach. Andrew is survived by his parents, Phillip W. Hommell and Brenda Hommell. Survivors also include his brothers, Phillip Hommell II and Aaron P. Hommell; as well as many aunts, uncles and cousins. Andrew was remembered through a celebration of life service on May 20 at Emmanuel Church of Greenwood.

Alice Pauline Hurst

Alice Pauline "Polly" Hurst, 84, of Greenwood, died June 2, 2019. She was born Aug. 2, 1934 in Terre Haute, Indiana to the late Floyd and Nella Hurst. She was a member of Trinity Lutheran Church. She enjoyed reading, playing Spider Solitaire and especially spending time with her family. She was preceded in death by her sister, Phyllis Cooper; and her great-grandson, Carter. She is survived by her

children, Mike Steger and Karen (Gregg) Steward; grandchildren, Brandy (Zack) Bontrager, Nikki (Brandon) Mitchell, Jon Steger, Stephanie (Ricky) Grimes and Tyler Steward; eight great-grandchildren, Luke, Adam, Andrew, Gracie, Ava, Avery, Callen and Meadow; and a brother, Donald (Jean Victor) Hurst. Visitation will be from 11 a.m. - 1 p.m. Saturday, June 8, at G. H. Herrmann Greenwood Funeral Home at The Gardens of Olive Branch, 1605 S State Road 135, prior to a funeral service at 1 p.m. Burial will be in Mount Pleasant Greenwood Cemetery.

Patrick M. McSherry

Patrick M. McSherry, 81, of Greenwood, died June 6, 2019 in Indianapolis. Born Oct. 13, 1937, Patrick was the son of the late Vincent and Mary (Brunker) McSherry. He was united in marriage to Ellen N. (Kalscheur) McSherry; she survives. Patrick was a former member of St. Henry Catholic Church in Miamisburg, Ohio. After moving to Greenwood, he attended St. Barnabas Catholic Church. He enjoyed a successful career in marketing for National Cash Register for more than 36 years. Patrick is also preceded in death by his siblings, Robert McSherry and Rosemary Swingle. Other survivors include his children, Michael A. (Kimberly) McSherry, Pamela M. (Stephen) Sandler and Jeffrey P. McSherry of Cincinnati; 10 grandchildren, Bram, Caroline, Sean, Fiona, Lindsey (Alex), Katherine, Patrick, Luke, Kelsey and Sabrina. A celebration of life service was held June 10 in the Daniel F. O'Riley Funeral Home, with a Christian burial held at St. Barnabas Catholic Church. Burial followed in Calvary Cemetery.



Cosmas A. Raimondi

Cosmas A. "Big Coz" Raimondi, 71, of Greenwood, died May 19, 2019. Born Aug. 5, 1947 in Indianapolis, Coz was the son of the late Francis "Frank" L. Raimondi and Elsie M. (McKibben) Raimondi Jackson. Coz is also preceded in death by his infant daughter, Katherine Anna Raimondi; and two brothers, James F. Raimondi and Gerald Kidwell. Survivors include his wife, Dianna K. (Arnold) Raimondi; three daughters, Doran Santacroce, Anna Marie (Kevin) Mundy and Lisa Anne (Walter "Chuck") Brown; special family members, Shannon Dugan, Michelle (Andrew) Wenzel and his cousin, Michael A. Raimondi; seven grandchildren, Alyssa P., Calysta N. and Michael L. Santacroce, Adam J. and Wyatt G. Asbery, and Kayla N. and Benjamin G. Brown. A celebration of life service will be held 3-8 p.m. Thursday, May 30 in the Daniel F. O'Riley Funeral Home, 6107 S. East St., Indianapolis. IMPD and the United States Navy will conduct a short service beginning at 3 p.m. Recitation of the Rosary will begin at 7:30 p.m. Morning prayers will begin at 10:15 a.m., Friday, May 31 in the Daniel F. O'Riley Funeral Home, followed by an 11 a.m. Mass of Christian Burial at Holy Rosary Catholic Church, 520 Stevens St., Indianapolis.

April Lee Raker

April Lee (Kent) Raker, 48, of Greenwood, died May 27, 2019. She was born March 21, 1971 in Beech Grove to David Ralph and Janice Marie Kent. She graduated from Center Grove High School in 1989. She married Jonathan Raker June 29, 1991. April

was a lifelong member of Mount Pleasant Christian Church. She was a real estate agent. April was preceded in death by grandparents, Eugene and Lois Kent and Ray and Martha Ryan; an aunt, Jeanine Stace; and uncles, David Stace and Scott Kent. Survivors include her husband of 27 years, Jonathan Raker; her children, Joshua Raker (Alicia) and Lauren Raker; parents, David and Janice Kent; and sisters, Jamie (Kent) Ulrey (Mark) and Julia Kent; aunts and uncles; cousins; nieces and nephews; a great-nephew; parents-in-law; and a sister-in-law. Visitation will be held Thursday, June 6, 9-10 a.m. at G. H. Herrmann Funeral Home at The Gardens of Olive Branch, 1605 S. State Road 135, Greenwood, IN 46143, with a funeral service at 10 a.m. Burial will be in The Gardens at Olive Branch Cemetery and Mausoleum Park.

Jeanette M. Rensner

Jeanette M. Rensner, 87, died May 31, 2019. A resident of Greenwood, formerly of Park Ridge, Illinois, she was born Oct. 20, 1931 in Chicago to the late Emil and Frieda Cottin. She was an active member of St. Andrews Lutheran Church in Park Ridge and Calvary Lutheran Church, Indianapolis. She was the president of the Auxiliaries of the Lutheran Home in Arlington Heights, IL from 2000 - 2013. She received her bachelor's degree from Valparaiso University and taught first through fourth-grade elementary students for 20 years at Park Ridge, IL, LaPorte, IN and Chicago Public Schools. She was preceded in death by her husband, Erich E. Rensner. Survivors include four children, Dr. Paul (Cindy) Rensner, Stephen (Cheryl) Rensner, Eunice Miller and Rev. Jason (Kris) Rensner; 13 grandchildren, Jennifer, Erich (Sarah), Michelle (Micah), Tyler (Hailey), Haley, Quincy (Tom), Zach, Josiah, Hayden, Dillon, Lindsay, Noah and Nathan; nine great-grandchildren, Ella, Lillie, Samuel, Hannah, Rachel, Morgan, Chloe, Sophia and Sarah. Services were conducted June 4 at Calvary Lutheran Church, 6111 Shelby St., Indianapolis. She was buried in Concordia Cemetery.

Vurl Chester Trimmer

Vurl Chester Trimmer, 68, of Greenwood, died May 13, 2019. Born the sixth of seven children on Aug. 15, 1950 in Hoxie, Arkansas to the late Thomas Wilburn and Lizabeth (Weldon) Trimmer, he was a 1969 graduate of Arsenal Tech High School. He was an electrician at Eli Lilly before retiring in 2004. During his retirement he worked in the service department at Hubler Chevrolet and then for FedEx. He enjoyed riding his motorcycle. An avid Star Trek fan, he has many series collectibles. He also enjoyed watching shows on military planes and ships, both historical and Sci-Fi. Vurl took great pleasure in his cats and dog. Survivors include his wife of 45 years, Deborah (Johns) Trimmer; daughter and son-in-law, Brandi and Robert Manvel; granddaughter, Chasity Nickole Manvel; great-grandson, Robert Wayne Manvel; siblings, Toni Trimmer (Connie), Marshall Trimmer (Debbie), Lauramae Albrect, Coleen Buck (Luke) and Linda Conn (John); and his mother-in-law, Joanna Russel. He was preceded in death by his parents and brother, Dennis Trimmer. Services were held May 17 at G. H. Herrmann Greenwood Funeral Home at The Gardens of Olive Branch. He was buried in The Gardens at Olive Branch Cemetery.

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Connecting with community

Greenwood Chamber professional enjoys linking members with opportunities to learn, grow and succeed

By Nancy Price

Alexandria Wheeler has always been drawn to health and wellness. She even graduated from Hanover College with a degree in Kinesiology and Integrative Physiology. Now she works as a membership development manager at the Greater Greenwood Chamber of Commerce.

"I know! Shocking that I work at the chamber," Wheeler said. "I initially chose to study Kinesiology with the aspirations of being a physical therapist. I even worked at Hayden Physical Therapy over summer breaks. However, as time wore on, I found that I was passionate about helping people make connections and bettering their life (not to mention I pass out at the sight of a needle and any sign of blood) and not necessarily helping someone recover from a total knee replacement."

Wheeler, a Center Grove resident for most of her life, decided to apply at the Greenwood Chamber after discovering that she enjoyed setting meetings with community leaders and volunteering through working at part-time jobs.

"I was introduced to some wonderful leaders, specifically Kim Minton and Gail Richards at the Johnson County Community Foundation," she said. "I even volunteered to help them put on their 2018 Gala, which was so fun! Today, I serve on one of their committees and I am grateful to continue working alongside them!"

Wheeler also owns a small wedding coordinator business (Alexandria Wheeler Wedding Coordination) and has been married to her husband, Ben Wheeler, for nearly two years.

What is your greatest virtue?

Discipline and gratitude.

What upsets you?

Remaining stagnant. I am extremely passionate about personal development and continuing education. I become discouraged when I see those I care about not setting goals or striving to achieve something more.

What do you like best about Center Grove?

I have met some wonderful people in the Center Grove area, including my wonderful husband. We started dating our junior year at Center Grove High School.

What's your favorite Southside eatery?

Oaken Barrel Brewing! My husband and I love it so much, Kwang Casey even catered our wedding. His Dynamite Shrimp is THE best. Our friends still ask about it!

If you had to live anywhere else in the Metro Indianapolis area, where would it be?

Nowhere. My husband and I moved away after graduation and returned quickly. This is our home and we love the community.

If you could begin life over, what would you change?

Thankfully, not a thing. Everything has a reason, whether that is a positive or negative experience. All of these moments have cumulated and taught me new lessons, allowing me to be right where I need to be.

If money were no issue, how would you spend it?

My husband and I love to travel. I would love to be able to go back to New Zealand and explore other parts of the world.

What makes you happiest?

Being outdoors. I love spending time hiking, going on walks, or doing a 5K.

Pick three adjectives that best describe you.

Hardworking, reliable and funny.

What is your favorite vacation spot?

Outside of the United States, I would have to say New Zealand. I spent a week there while studying abroad and it was the most beautiful place I have even been. It was remarkably pure and refreshing. However, inside the United States, Gatlinburg, Tennessee or Milwaukee, Wisconsin. Gatlinburg has amazing hiking trails and Milwaukee is a hidden gem filled with great breweries and small plated restaurants!

What do you do with idle time?

I love to go hiking with my husband and our

dogs in Brown County State Park.

What would you change about our culture if you could?

Technology! While it is a HUGE benefit and I am extremely fortunate to be part of a generation that has not known a time without access to the Internet, I am finding more and more people are spending time looking at their phone, laptop, or watching T.V. instead of creating memories with friends, family, or their co-workers.

How do you escape from reality?

Either by spending time outdoors, cooking, or by reading a really great book! I am currently reading Big Little Lies by Liane Moriarty and Own Your Everyday: Overcome the Pressure to Prove and Show Up for What You Were Made to Do by Jordan Lee Dooley.

What do you love most in life?

My husband, Ben Wheeler, and our dogs, Swanson and Blanton.

Which living person in Center Grove do you most admire?

My parents, Mike and Lynn Combs. They have been my advocates and personal



development coaches since day one. I am grateful for their guidance and support. However, as I grow in my career and personal development I am looking forward to meeting many future mentors.

What quality do you admire most in another person?

Patience. I am a quick-moving personality that thrives off dynamic environments. I am always amazed by those who can slow down and evaluate every variable. This is something that I am focusing on and always looking to grow in my personal development journey.

What is your greatest extravagance?

Wow! Going to the movies! But in all seriousness, my husband and I booked a trip to St. Thomas last year and it was beautiful. I have never seen water that color of blue.

What is your greatest fear?

I am deathly afraid of heights and the dark.

What has been the happiest time of your life?

My first would be my wedding day. It was picture perfect. We were surrounded by our friends and family and had the most beautiful July day. My second would be spending a semester studying abroad in Australia. It was a once-in-a-lifetime experience and I am so grateful to my parents for that opportunity.

Is there a special talent you really wish you had?

I wish I could juggle! My husband teases me about it all the time, but it is such a cool trick that I have never been able to master.

What do you most value in your friends?

Their honesty and support.

Which historical figure do you most admire?

I am unable to name just one. I admire all the brave women that carved a path, allowing me to be where I am today. From medicine, writing, fashion and political activism, I am grateful for their dedication and persistence and passion for equality and global enhancement.

What tenet do you live by?

Everything happens for a reason, but it does not mean you should sit ideally by and wait for life to happen to you.

What would people be surprised to learn about you?

I love to cook! It is exciting creating something out of nothing and to know that if I combine x, y and z, I can create something delicious! I have even started to share my recipes on my Instagram page.

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Puzzle Time Answers ON PAGE 19

Answers to HOOSIER HODGEPODGE:

Actors: AFFLECK, CLOONEY, KEATON, KILMER, PATTINSON, WEST;

Animals: BEAR, ELEPHANT, LION, SNAKE, TIGER;

Colleges: FRANKLIN, GOSHEN, TAYLOR, WABASH;

Synonyms: BRISK, QUICK, SWIFT;

Candies: SNICKERS, STARBURST;

Mr. Basketball: JACKSON-DAVIS

Center Grove

News Quiz

ON PAGE 5

1. D, 2. B, 3. C,
4. A, 5. D

| | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| E | G | B | D | F | | C | A | B | B | Y | | S | S | N |
| M | A | M | I | E | | M | O | I | R | E | | U | A | E |
| O | L | I | V | E | G | A | R | D | E | N | | B | U | S |
| | | | E | L | I | | T | S | A | | P | A | N | T |
| C | S | T | | | G | S | A | | T | I | A | R | A | S |
| E | U | R | A | S | I | A | | C | H | O | R | U | S | |
| O | B | E | S | E | | T | A | L | E | N | T | | | |
| | J | O | H | N | N | Y | C | A | R | I | N | O | S | |
| | | A | D | O | R | E | S | | Z | E | T | A | S | |
| | T | I | M | E | R | S | | S | T | E | R | I | L | E |
| R | E | V | E | R | E | | A | Y | E | | | S | T | E |
| I | P | A | D | | T | S | P | | R | U | N | | | |
| P | E | N | | B | U | C | A | D | I | B | E | P | P | O |
| E | E | K | | T | R | U | C | E | | E | R | E | C | T |
| N | S | A | | U | N | M | E | T | | R | O | A | S | T |

| | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| 8 | 3 | 9 | 5 | 4 | 7 | 1 | 2 | 6 |
| 7 | 5 | 2 | 1 | 6 | 3 | 8 | 9 | 4 |
| 4 | 1 | 6 | 9 | 8 | 2 | 3 | 7 | 5 |
| 6 | 4 | 7 | 3 | 5 | 1 | 9 | 8 | 2 |
| 5 | 9 | 1 | 4 | 2 | 8 | 7 | 6 | 3 |
| 2 | 8 | 3 | 6 | 7 | 9 | 4 | 5 | 1 |
| 1 | 6 | 4 | 8 | 9 | 5 | 2 | 3 | 7 |
| 3 | 7 | 8 | 2 | 1 | 6 | 5 | 4 | 9 |
| 9 | 2 | 5 | 7 | 3 | 4 | 6 | 1 | 8 |



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|--|--|
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| <input checked="" type="checkbox"/> Basement Flood Prevention & Backup Systems | <input checked="" type="checkbox"/> Sump & Sewage Pumps |
| <input checked="" type="checkbox"/> Drain Cleaning | <input checked="" type="checkbox"/> Hose Spigots Repaired or Added |
| <input checked="" type="checkbox"/> Tankless Water Heaters - Free Estimates | <input checked="" type="checkbox"/> Electronic Leak Detection - Under Slab Leaks |
| <input checked="" type="checkbox"/> Water Softeners & Saltless Conditioners | <input checked="" type="checkbox"/> Garbage Disposal Replacement |
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